



HomeBay

- \$2000 - \$3500 List side but seller still must put FULL commission on the buy side. The listing is minimum 90 days with NO CANCELLATIONS.
- If you cancel there is a 3% of the house price FEE
- Give away a full 50% of the commission to the buyer on the buy side if using HomeBay to purchase the house.
- No in person visit to list the home from any agent. Done fully online with no actual agent visiting the home or the seller: *“No. An in person agent is not needed to sell your home. Every agent uses the same data to determine things like how to price and market your home.”* From HOMEBAY.com
- Open houses are done BY THE SELLER! No HomeBay agent will hold the house open or interact with potential buyers. Seller must do all of this on their own: *“Studies show that sellers get more for their home when they show the house, versus when shown by an agent.”* From HOMEBAY.com
- The appraisal is handled by Zillow or Redfin’s “Auto-Appraisal” process which negates many factors such as overall condition, cleanliness, etc.
- Comparable’s: *“We are happy to talk about pricing with you at any time, we won’t research comps until you have signed up with us.”* From HOMEBAY.com²⁵